



Confederation of Indian Industry



CII TECH & STARTUP DELEGATION TO SAUDI ARABIA

**5 - 10 February 2023
Riyadh, Kingdom of Saudi Arabia**

MISSION BOOKLET





Confederation of Indian Industry



CII TECH & STARTUP DELEGATION TO SAUDI ARABIA

**5 - 10 February 2023
Riyadh, Kingdom of Saudi Arabia**

MISSION BOOKLET





Contents

-  **About CII**
 -  **About CII Centre of Excellence for
Innovation, Entrepreneurship & Startups**
 -  **About the Delegation**
 -  **Delegation Members' Profile**
 -  **Documentation Partners**
- 



Confederation of Indian Industry

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering Industry, Government and civil society, through advisory and consultative processes.

CII is a non-government, not-for-profit, industry-led and industry-managed organization, with around 9000 members from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 300,000 enterprises from 286 national and regional sectoral industry bodies.

For more than 125 years, CII has been engaged in shaping India's development journey and works proactively on transforming Indian Industry's engagement in national development. CII charts change by working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for industry through a range of specialized services and strategic global linkages. It also provides a platform for consensus-building and networking on key issues.

Extending its agenda beyond business, CII assists industry to identify and execute corporate citizenship programmes. Partnerships with civil society organizations carry forward corporate initiatives for integrated and inclusive development across diverse domains including affirmative action, livelihoods, diversity management, skill development, empowerment of women, and sustainable development, to name a few.

As India completes 75 years of Independence in 2022, it must position itself for global leadership with a long-term vision for India@100 in 2047. The role played by Indian industry will be central to the country's progress and success as a nation. CII, with the Theme for 2022-23 as Beyond India@75: Competitiveness, Growth, Sustainability, Internationalisation has prioritized 7 action points under these 4 sub-themes that will catalyze the journey of the country towards the vision of India@100.

With 62 offices, including 10 Centres of Excellence, in India, and 8 overseas offices in Australia, Egypt, Germany, Indonesia, Singapore, UAE, UK, and USA, as well as institutional partnerships with 350 counterpart organizations in 133 countries, CII serves as a reference point for Indian industry and the international business community.



Centre of Excellence for Innovation, Entrepreneurship & Startups

CII set up its Centre of Excellence for Innovation, Entrepreneurship & Start-ups (CII-CIES) on the 11th of July 2020 to create a strong ecosystem for entrepreneurship in the country. Being an industry-led initiative, CII-CIES has the reach, resources and perspective to design programmes and interventions that increase the odds of entrepreneurial success in India.

The Government of Telangana is supporting the Centre by way of space at T-Hub technology startup incubator in the city. CII-CIES is also supported by Pratiksha, a charitable trust founded by Kris Gopalakrishnan, who also co-founded Infosys.

Vision

To be a world-class, state-of-the-art, corporate-driven, Start-up Resource Platform that enables growth of successful start-ups in India.

Mission

To evolve and leverage corporate partnership in development and growth of India's start-up ecosystem with end-to-end support at a single platform aiming to faster transformation of business ideas to successful ventures impacting social and economic development through employment generation and wealth creation.



About the Delegation

LEAP 2023 Riyadh is a global platform focused on bringing together the world's greatest minds; from leading tech corporations, inspiring pioneers from the next generation start-ups and the venture capitalists. LEAP is being organised under the patronage of H.E. Eng. Abdullah Amer-Al Swaha (Minister of Communications & IT), Kingdom of Saudi Arabia from 6 - 9 February 2023 at the Riyadh Front Expo Centre in Saudi Arabia. LEAP, in its second edition, will offer a global platform to showcase technology & innovation to very large-scale audiences in the Kingdom of Saudi Arabia. The event also promises to connect participants with some of the most powerful tech buyers and the world's leading industry partners. LEAP 2023 is expected to bring together the world's leading tech companies, global startups and innovators to tackle the biggest challenges facing society.

Coinciding with LEAP 2023, CII is mounting a delegation consisting of Unicorns, Tech Startups, Incubators and Entrepreneurs to Riyadh, Kingdom of Saudi Arabia's capital and main financial hub from 5th to 9th February 2023. Besides attending the LEAP 2023, CII delegation will also have meetings with potential investors and buyers in Saudi Arabia. This delegation will provide the members ample opportunities to explore potential collaboration and networking opportunities with VC's, from across the world and also connect with important stakeholders in the Kingdom of Saudi Arabia (KSA).



Startup Delegation Members' Profile





Mr Chacko Cherian

Mission Leader & Director

Raw Data Technologies

✉ chacko@compat.io

☎ +91 85928 59274



Chacko Cherian is the founder and CEO of Raw data Technologies, building great digital transformation software for small and medium businesses that help them become agile and profitable. With 12 years of experience working with companies and customers in 10 countries, he has transitioned into building great teams that continuously add value to their customers. Multilingual with an executive education from Stanford Graduate School of Business, Chacko contributes his time to the Cochin Cancer Society, an organization involved in raising cancer awareness and offering counselling in India.

He adds value to his networks by volunteering as ASU's Alumni Chapter Leader in India, connecting ASU and Thunderbird alumni in Asia. He takes part in networking and alumni activities and events all over the world.

He is also an avid endurance cyclist and one of the few people to have cycled from Seattle, Washington to Washington D.C covering 5,500 Km (3,330 miles) in 48 days raising \$300,000 for the American Lung Association in 2010

About the Company

Rawdata Technologies is a group technology company started in 2013 that has built popular software product companies like Compat.io , inTEUtion and Ctrl Alt Experience.

Rawdata has deep expertise in sectors such as ocean logistics, retail and consumer experience products that use AR/VR technologies. At LEAP 2023, Rawdata is looking for investment/collaboration opportunities to partner with or invest in joint venture partnerships.



Mr Hitesh Manghnani

Partner

A&H Consultants

✉ hiteshm@anhconsultants.com

☎ **+971 503005754**



A Qualified Chartered Accountant with experience in the Accounting and taxation with exposure to Retail, wholesale, and Jewellery Sector in the Gulf. Has a strong Background along of Compliance, Taxation, Auditing, Inventory Management, Financial Analysis and Budgeting. Professional and academic experience in Dubai and Mumbai; with an aim to excel professionally with dedication and determination by serving the organization to the best of abilities and skills.

He has been trained and qualified as a chartered accountant from the Institute of Chartered Accountants of India (ICAI). Currently pursuing CFA and CIMA from the USA and UK, respectively. With experience in the finance sector and exposure to the retail industry in the Gulf, and knowledge of aspects of work in auditing, inventory management, financial analysis, budgeting, and taxation. Hitesh has profound knowledge in the areas of tax laws, accounting, foreign investment, foreign exchange regulations, and corporate laws.

About the Company

A & H Consultants is a certified chartered accounting and audit firm offering a range of financial and business services located in Dubai, UAE. The firm was established in 2018. A qualified consulting firm offering our services in various dimensions. Our diversified, competent, and skilled team is always willing to help our clients with the experience they have gained through their educational and professional journeys.



Dr Ritwik Roy

Physician, Diabetologist, Entrepreneur

Aieta Health

✉ ritwikroy27@gmail.com

☎ +91 99559 99604



As a specialist physician & accomplished diabetologist, I bring a wealth of domain knowledge to the field of healthcare. My dedication to my craft is further elevated by my executive healthcare MBA from the esteemed IIM Calcutta, which has honed my business acumen, creative problem solving & strategic thinking capabilities. As an eternal AI & Tech enthusiast, I am passionate about using AI & Machine learning to improve the health of millions of individuals.

About the Company

At Aieta Health, we are ecstatic to unveil Dialely, our cutting-edge, human-like chatbot that is currently in the R&D phase, set to launch in 2023. Dialely will possess the ability to converse in multiple languages, and will be armed with clinical, nutritional and behavioural expertise, as well as general assistance capabilities similar to Alexa. Our vision is to empower individuals suffering or at risk of developing common chronic lifestyle diseases such as diabetes, obesity and fatty liver, with hyper-personalized and evidence-based care. With Dialely by your side, you will not only receive immediate assistance, but also pave the way for a future where healthcare is tailored to the individual. By collecting the appropriate data at the right time and utilizing our advanced analytics solutions, we can aggregate and summarize information to provide the most current and up-to-date care. At Aieta Health, we welcome you to join our family as we strive to improve the lives of those in need through our innovative technology.



Mr Balakrishna Battala Munaswamy

Director

AQUALITY Water Solutions Pvt Ltd

✉ **balakrishna@aquapot.in**

☎ **+91 80083 63648**

A 'Car Washer' turned first generation entrepreneur, he is the Founder of the much acclaimed Aquapot RO Technologies - a company he established in 2011 to provide modern technologically advanced solutions for water treatment. He worked passionately for the growth of his venture that has now become a business entity having market revenue of over INR 250 Million (USD 3.3 million).

He has an earnest interest in water technology and has been working in this field for over 14 years for researching and creating intelligent solutions for Indian market. His business acumen capabilities combined with smart marketing skills and good abilities of time and people management has been valued as he attracted bright and creative minds for his company. He is extremely focused with the business mantra of consistent performance and utmost commitment towards customers that has earned him the laurels and indomitable success in his business.

About the Company

AQUALITY Water Solutions (P) Ltd- An ISO 9001:2015 Certified Co has expertise in successfully handling the filtration and purification needs of Commercial & Industrial Water Treatment with technologically advanced designs and optimally functioning systems. These systems can also be made available in customized specifications or configurations to suit individual requirements of output water that varies from regular household consumption to specialized industrial processes. Ancillary equipment and systems for water supply, storage, cooling, dispensing, recycling and rainwater harvesting are also part of our product offering. AQUALITY has several awards and recognitions with an elite clientele from Defence to Pharma sector.

AQUALITY is the wholesale Distributor for PENTAIR® for South India handling Commercial Water Treatment range for Water Filtration and Beverage Dispensing Needs in Commercial Kitchens and Setups – in Hotels, Restaurants, Commercial Complexes, Shopping Complexes, Educational Institutions, Hospitals, and Religious Places etc.



Mr Naser Azeez Mohammed

Director

AQUALITY Water Solutions Pvt Ltd

✉ naser@aquality.in

☎ **+91 80085 53648**



First generation Entrepreneur, Innovator, risk taker with a thirst for challenges. Founder of Successful Startup in the Water Treatment Industry with Awards and Recognition. Engineering Graduate with Masters (MBA) in Marketing holding 18 years of experience across Industry segments in India and Middle East. Has experience in Marketing & Sales for Capital Items and Consumables for Oil & Gas, Industrial and Infrastructure Projects. He has been instrumental in establishing a regional profit center branch for an Electrical Manufacturer in UAE. Played a major role in formulation and implementation of Marketing and Sales plans in a highly competitive Global environment. Has practical field experience giving an insight and viability to Strategic & Tactical Marketing plans where he has a major contribution.

About the Company

AQUALITY Water Solutions (P) Ltd - An ISO 9001:2015 Certified Co has expertise in successfully handling the filtration and purification needs of Commercial & Industrial Water Treatment with technologically advanced designs and optimally functioning systems. These systems can also be made available in customized specifications or configurations to suit individual requirements of output water that varies from regular household consumption to specialized industrial processes. Ancillary equipment and systems for water supply, storage, cooling, dispensing, recycling and rainwater harvesting are also part of our product offering. AQUALITY has several awards and recognitions with an elite clientele from Defence to Pharma sector.

AQUALITY is the wholesale Distributor for PENTAIR® for South India handling Commercial Water Treatment range for Water Filtration and Beverage Dispensing Needs in Commercial Kitchens and Setups – in Hotels, Restaurants, Commercial Complexes, Shopping Complexes, Educational Institutions, Hospitals, and Religious Places etc.



Mr Lahari Sumanth Varma Indukuri

Managing Partner

AstroLync LLP

✉ **varma@astrolync.com**

☎ **+91 96182 33693**

Sumanth Indukuri, designated partner of AstroLync LLP holds a degree in Aeronautical Engineering from JNTU-Hyderabad, India. Also holds Technology Comm. & Entrepreneurship Certification from Stanford GSB, USA. And M.Eng. in Mechanical Engineering from the University of Windsor, Canada. Sumanth Indukuri along with AstroLync LLP he is also acting as Director for AST AeroSystems Pvt Ltd, Prior to Business Sumanth Indukuri designed Jet Engine Systems. He began his career as Research Intern at Pratt & Whitney COE, Cyient Inc., Hyderabad. He also worked with EGT Co Ltd, South Korea., and Spike Aerospace Inc., USA.

About the Company

Astrolync LLP is a Limited Liability Partnership firm incorporated on 24 May 2021. AstroLync LLP solve problems focus on engineering, networks, and operations. We specialised in solving problems either with cutting-edge technology or by inventing new methods/ technologies for our customers. AstroLync provides end to end solutions in fields of RF systems, Radar Systems, Heavy Payload Drone Systems, Satellite Sub-Systems and Aerospace and Naval Sensor Systems



Mr Amitabh Roy

Founder and CEO

Codelogicx Technologies

✉ amitabh@codelogicx.com

☎ **+91 98302 99223**

Amitabh Roy, is the founder and CEO of Codelogicx Technologies, a product development and IT consulting company in Kolkata. Prior to founding Codelogicx he worked as software developer. Apart from Codelogicx he has also started two start-ups The360 and Zalyon, both of which are bootstrapped. Both The 360 and Zalyon are counted amongst the top 3 leading brands in their category. Amitabh started Codelogicx as a one person company and scaled it to 150 people. In Codelogicx he is involved in setting goals and high standards for the organisation and ensuring that the organisation sticks to its high performing trajectory.

About the Company

Codelogicx is a software product engineering and IT consulting company. Codelogicx works with both start-ups and Enterprises. Founded in 2013, Codelogicx currently has a strength of 150 people across various domains such as DevOps, Full stack Development, Front end Engineering, Cloud Infra consulting, Design services, Quality Engineering, Machine Learning, Mobile apps and Blockchain. The company is head quartered in Kolkata and serves clients across 5 continents. The company has in-depth expertise in HealthCare, Real estate, Travel, social media, Edtech, FinTech, Logistics and Manufacturing industries.



Mr Karunakar Reddy Malgireddy

Managing Director

Eco Aviation Pvt Ltd

✉ karu359@gmail.com

☎ **+91 63007 91874**

Karun is the Founder and CEO at ECO AVIATION, he's an avid aviation enthusiast currently blending his passion for flying with a purpose to provide every human the ability to fly in an Ecologically Sustainable Way, helping shape ECO into a leading global aviation brand, he's an Accountant and Data Scientist by training, a graduate of Osmania University, dropout from University of Texas.

About the Company

Eco Aviation Pvt Ltd is a professional conglomerate with business interests in Air Transportation. The company is currently involved in two business verticals. 1. Flight Operations [Proposed Scheduled Regional Airline Carrier] 2. Luxury Travel Aggregation. ECO was incorporated with partners Capt. Suneej Agarwal and Mr Peter Immanuel, both veterans in the Aviation Industry to implement the Pan India Air Corridor. ECO's immediate vision is to implement the Phase I of Pan India Air Corridor, which is the regional segment.



Mr Vinit Kulkarni

Managing Director

Greenovative Energy Pvt Ltd

✉ vinit.kulkarni@greenovative.com

☎ **+91 98906 39013**



Vinit has a Bachelor of Engineering (Electronics & Telecommunication). 14+ years of hands-on experience in business development in the field of Energy efficient solutions/services, IIOT. Travelled for business opportunities across PAN India, Middle East & Africa

About the Company

Greenovative helps organization to achieve resource optimization through our cutting-edge technologically advanced solutions that would identify and diagnose various data points by making use of complex algorithms and customizable modules that are a perfect fit for organizations. Solutions help to improve energy, increase productivity, and enhance the overall performance of the facility.



Mr Ajinkya Shinde

International Business Manager

Greenovative Energy Pvt Ltd

✉ ajinkya.shinde@greenovative.com

☎ **+91 70304 87270**



Ajinkya Shinde has Bachelor of Engineering (Electronics & Telecommunication) & MBA (Telecom System). 12+ years of experience in Business Consulting & Sales. Expertise in International Business Market Penetration and Go-to-Market Strategies.

About the Company

Greenovative helps organization to achieve resource optimization through our cutting-edge technologically advanced solutions that would identify and diagnose various data points by making use of complex algorithms and customizable modules that are a perfect fit for organizations. Solutions help to improve energy, increase productivity, and enhance the overall performance of the facility.



Mr Abhishek Garg

Chief Executive Officer

Horeca Stop

✉ abhishek@horecastop.com

☎ +91 95405 04394



Abhishek is a serial entrepreneur, with 8+ years in Hospitality Industry, self-proclaimed hustler who is passionate about solving big problems in the hospitality industry. He is the founder of several companies, including Horeca Stop, Estandardz, and Roadiets, and has experience working with ventures across India and Abroad.

His expertise includes building and leading teams, developing business plans and sales strategies, and working with enterprise clients and big chain restaurants and hotels. Abhishek has a passion for creating social impact and contributing to the global community, having been selected by MIT Boston for the boot camp, and has vast experience in managing properties, running campaigns, and setting up F&B offerings.

About the Company

Horeca Stop was founded by Abhishek Garg, A serial Hospitality Entrepreneur, Awarded Consultant, and was part of pool of 100 Entrepreneurs from 55+ countries selected by MIT for their Bootcamp. Horeca Stop is a one Stop B2B Procurement and Manufacturing Platform for the Hospitality Industry automating the end-to-end supply-chain through Ecommerce and SAAS.

For Hotels & Restaurant Brands one stop sourcing solution; Providing end-to-end control and visibility on the supply chain right from Product & Material Selection to the delivery of goods at their doorstep at their stipulated MoQ's and delivery timelines. For Manufacturers & Suppliers Horeca is a True-blue partner across all core avenues of their business; Helping them solve for more demand, access to new buyers, cheaper raw materials leading to better profitability and easy-to-use technology to enable faster growth. Serving over 400+ Clients like Carnival Cinemas, Burger Singh, Miraj Cinemas, Pradeep Air Catering, Lemon Tree group, Gail India Ltd, Caterspoint, Hotel Awesome Palace.



Mr Ram N Kumar

Founder and CEO

Nirogstreet

✉ ram@nirogstreet.com

☎ **+91 98739 16683**



Ram is founder and CEO of NirogStreet. A healthcare and technology leaders and a cross border technology evangelist.

About the Company

Nirogstreet is India's largest healthcare community and commerce platforms transforming the supply chain of Ayurveda services and medicines to deliver healthcare that patients can trust. With over 50000 doctors on the platform, NirogStreet is at the forefront of digitising healthcare in traditional and alternative medicines, starting from India and Singapore.



Mr Milton Chaudhury

Managing Director

PiTangent Analytics and Technology Solutions Pvt Ltd

✉ **miltan@pitangent.com**

☎ **+91 98304 95800**



As a technology consultant allowed to learn and work with some of the best in the industry. Beginning as a software engineer and have coded, managed projects and products, and developed and led strong teams.

After 11 years in the corporate (Software product engineering) Industry, he founded (Bootstrapped) PiTangent. PiTangent design and develop on-demand, customised web and mobile applications - we act as a technology development partner. Besides that, they are also working in blockchain, AI/ML and Data Analytics. Have grown in all economic cycles and we are 70+ people with a global footprint. He is committed to building PiTangent as Eastern India's fastest growing Digital Agency - while making work better for colleagues, clients and their customers.

About the Company

PiTangent is a reputed digital agency from India, and is among the most prominent ones, when it comes to long term support and quality software product engineering. The most celebrated and acknowledged service of PiTangent is SaaS product engineering, and Mobile app development, where we have served Startups and SMEs from US, UK and rest of Europe in the last 5 years. Apart from that, Pitangent is also contributing in Blockchain, AI/ML and Data analytics.



Mr Manick Wadhwa

Director

SKI Capital Services Ltd

✉ manick@skicapital.net

☎ +91 93154 11965

Manick Wadhwa is the Director of Strategy at SKI Capital Services Limited, a leading financial services provider offering a complete, end-to-end transactional advisory and support across all financial market segments. With an extensive experience of eight years, Manick has been working for the firm since 2017. At SKI, Manick is responsible for developing long-term strategic plans, goals, and relationships. He was instrumental in setting up various new divisions at SKI, including RTA, Merchant Banking, and fund management.

Manick is a graduate in Law from the Faculty of Law, University of Delhi and has an MBA from Indian Institute of Technology, Delhi. He is also an active member of various industrial bodies such as CFA Institute, USA. Manick has a keen interest in financial structuring and policies, and has authored multiple research papers and articles on the same

About the Company

SKI Capital Services Limited, a leading financial services provider founded in 1987, offers unparalleled services in all segments of the financial markets. The Company is driven by an unwavering commitment to building lasting client relationships and enjoys the honor of serving a large number of valued customers. Started as a leasing and hire-purchase company, SKI has grown to be regularly featured in India's leading equity broking house list by Dun & Bradstreet. SKI is a corporate member of NSE, BSE, MCX, CDSL, and NSDL. SKI is also registered with SEBI as a Category 1 Merchant Bankers and RTA.

With more than ₹1200+ crores of assets under custody and 100+ partners and APs, the company has established a strong reputation as a reliable and trusted financial services provider. In addition to its core services, SKI Capital also offers a range of other financial services, including structured product solutions and hedging advisory services. The company is committed to staying ahead of the curve and is constantly looking for new and innovative ways to serve its clients.



Mr Ajay Lakhotia

Founder & CEO

StockGro

✉ ajay@stockgro.com

☎ +91 81054 22255



Ajay is an entrepreneur at heart and innovator at soul. The Founder & CEO at StockGro – he is disrupting the Investment Sector by democratizing the 3 trillion Dollar Market through building India's first and largest Social Investment Platform. Also Partner at Fosun RZ Capital, he was heading the VC investments for Fosun in India. Investment Director at Vertex, he helped setup India office and spearheaded the India initiatives VP at ICICI Bank, Ajay drove ICICI Banks IB team in Consumer & Tech Sector.

From investing in disruptive startups to building one, Ajay has come a full circle from a venture capitalist to an entrepreneur helping build the Startup Ecosystem in India. Setup and spearheaded two large global Funds – Vertex Venture (VC Arm of Temasek) and Fosun Capital (VC arm of Fosun) investing over 120 million USD in more than a dozen Tech Startups. Developed India-Singapore and India-China corridor for Investors in both the countries to invest in India Market. Strong proponent of technology disruption in Agri Sector, have advocated sustainability programs with various governments and promoted Agritech startups.

Have been a policy advisor at various Forums in India and in Middle-East to encourage Fintech Startups. Ajay is now disrupting the Investment & Capital Market Sector with India's first Social Trading Platform – Stockgro. He has dedicated next 10 years to a cause that he sincerely believes will reduce income disparity and help Individuals grow their perpetual income.

About the Company

StockGro is a venture from India with sight on Global Markets – It has already received invite from multiple Stock Exchanges and Ivy League Universities across the globe to launch in their campus. StockGro is the ultimate investment learning platform that combines the excitement of gaming with the power of social networking and the enthusiasm of trading. With over 25 million+ user base and over 5 million daily active users, StockGro is the largest Social Investment and Learning Platform in India, making millennials investment ready. More than 750+ business schools and colleges, 30+ startups, and institutes like CA and CFA institute have adopted StockGro as the defacto experiential learning platform to help students and professionals learn skillsets of trading and investment.



Mr Subramanian Chandramouli

Founder and CEO

Vrddhi Business Solutions

✉ subramanian@subbu.co

☎ **+91 85530 16980**

Subramanian is an International Sales Trainer with 18+ years of experience in Sales and is actively part of NASSCOM, TiE as an empanelled speaker/trainer. He is also Tie Bangalore Charter Member.

Some of his customers are HSBC, Boeing, Facebook, Grundfos, GE healthcare, Continental, Lulu, Sify and many other companies. He has trained 10000+ people in various aspects of Soft skills and Sales (Including training 2500+ people online) He has authored 3 books Anybody can Sell and Sales for Startups , Dont spend money for generating leads which is available in Amazon and Flipkart (3rd book will be published by end of April 2021)

He has trained professionals from across 35 different Nationalities including US, Europe, Canada, Middle east, Southeast Asia. He is a visiting faculty for Sales and Marketing at SP Jain School of Global Management-Singapore, Dubai, Sydney, Mumbai. He is invited by Secretary General of SAARC Chamber of Commerce to train/mentor entrepreneurs across SAARC countries

About the Company

Vrddhi helps startups to accelerate in their Go To Market Strategy and help them start branches across the world with special focus to Middle East. Vrddhi also does angel investments in select startups and takes up advisory board seats in the invested startups.



Mr Arvindkumar Narpatraj Kothari

Founder & CEO

WovVTech

✉ arvind.kothari@wovvtech.com

☎ +91 90047 86514



Arvind Kothari has twenty years of experience as a top manager and entrepreneur, heading independent units, turning around departments, achieving rapid scale, and driving process excellence. Arvind firmly believes in the immense power of technology and its potential to simplify businesses of all sizes. To materialize his vision, he founded WovV Technologies (a business productivity SaaS Company) that currently empowers 3000 users in 50 locations, decoding automated business solutions and solving multiple user problems.

Arvind was instrumental in building a proprietary aPaaS framework that significantly reduces the GTM by 40-60%; WovVTech operates as a business productivity platform empowering business to make data-driven decisions with product and technology services that scale. As a versatile professional, he has vast experience in all areas of IT, including ADM, BPO, and infrastructure management; landing deals with TCV that total hundreds of millions of dollars, including the largest in India's IT industry.

Through industry experiences like leading Merchant Services at Reliance Jio, founding Arjun's Direct (AD), uniting the Retail Industry, Board Advisory, and Innovative Excellence, he believes good technology should be accessible to everyone. With a refreshing UI/UX and ensuring availability at affordable prices, he loves to develop tools for the masses and enterprises. In his career, Mr Kothari has won many awards, including the 'Best Innovation' Award from Information Week 500, the 'Excellence in Transition' Award from Information Week 500, and the 'Best Program Management' Award from Nokia.

About the Company

WovV Technologies is a Global Business Productivity SaaS company, WovVTech's suite of products are now empowering users across 3000 locations in 50 countries to digitize their operations, get real-time decision-driven analytics, and improve productivity. It counts global fortune 500 companies as its customers for SaaS products and technology services.



UAE Delegation Members' Profile





Mr Ketan Panchal

Business Development Director

Al Vakil Group

✉ ketan@alvakil.net

☎ +971 558124949

Performing Business Development & Marketing activities since 2007 with onsite work experience in Turkey, Middle East, European Union, South Asia, Kuwait, Korea, Soviet Union, CIS Countries, etc. Sectors: Construction, Hospitality, Facility Management, Manufacturing, Retail, Oil & Gas, Petrochemicals, Aviation, etc.

Specialized in executing recruitment for Mega Construction, EPC, EPCC, EPCI, EPCM and turnkey solutions projects across Middle East and North African Region for Government & Private sectors, MNC's etc.

About the Company

Al Vakil Group” - Top Ranked Manpower Agency in India has been into the field of Manpower recruitments for last 47 Years since 1975 and recruited successful candidates and led major recruitment campaigns for most of the major companies over the Gulf MENA region.



Mr Jake Carney

Managing Director

ARC Group

✉ jake.carney@arc-group.com

☎ +971 529921589



Jake has worked in banking & financial services for his whole career. From his early days he worked in multiple functions in both retail and corporate banking in 2 of the major Irish & European banks. Prior to joining ARC Jake moved to Dubai in 2017 where he spend the last 5 years in the role of Investment Director with one of the region most prominent Fintech companies, specializing in capital raising for businesses in KSA & UAE.

About the Company

ARC Group is an international financial advisory company founded in 2015 and headquartered in Shanghai, with offices in Singapore, US, Hong Kong and Indonesia and Abu Dhabi. The core functions of the business is capital market (US/HK IPO's) and M&A Advisory. In 2022 ARC were the Global leader in IPO/SPAC transactions, both on deal size and deal volume.



Mr Andrew Bell

Director

ARC Group

✉ Andrew.bell@arc-group.com

☎ **+971 521104890**

Andrew is part of ARC Group UAE's founding team, alongside his other founding members Andrew is responsible for company strategy in the region, business/investor relations, strategic partnerships, new products, and the full suite of financial services/advisory products that ARC Group Global offers. Prior to ARC Andrew worked as the UAE Country Manager for a prominent regulated fintech with its HQ in the UAE and operations throughout the GCC and Southeast Asia. Before coming to the UAE Andrew worked as an accountant in the UK for ten years covering a wide range of services from assurance and taxation to forensic accounting and complex High Court cases.

About the Company

ARC Group is an international financial advisory company founded in 2015 and headquartered in Shanghai, with offices in Singapore, US, Hong Kong and Indonesia and Abu Dhabi. The core functions of the business is capital market (US/HK IPO's) and M&A Advisory. In 2022 ARC were the Global leader in IPO/SPAC transactions, both on deal size and deal volume.



Mr Rahul Arya

CEO

Artefact Middle East & Africa

✉ rahul.arya@artefact.com

☎ **+971 562757020**



Rahul Arya is a management consultant with over 2 decades of international experience in data & digital transformation, public policy formulation and entrepreneurship. Currently, he is CEO of Artefact MENA, a global data & digital consulting company. He is an alumnus of elite Indian Administrative Services (IAS) and serves as an advisor to Govt. of India on matters of public policy in the area of AI & data/digital transformation. He holds an MBA from Indian Institute of Management Bangalore (IIMB) and B.Tech degree (Mechanical Engg 2002) from IIT Delhi. He is also President of the Pan IIM Alumni network in the Middle East, a chapter that represents the IIM alumni in the middle east.

About the Company

Artefact is a global data & digital consulting firm, with presence in over 16 countries globally and with over 1000 specialists in the area of digital, data & AI led business transformation. It serves several Fortune 500 companies globally in their data maturity improvement missions. It has over 150 specialists in the GCC region working with several public and private sector companies in the area of Data Consulting, Digital Activation and AI led transformation. www.artefact.com



Mr Chetan Mehta

Founding Partner

AUM Ventures

✉ Chetan.mehta@aumvc.com

☎ +971 561761953



Chetan Mehta is the Founding Partner of AUM Ventures. He founded AUM Ventures with a vision of creating a thriving venture platform connecting global investors and Indian entrepreneurs to build India's reputation as a formidable venture capital destination. Chetan partners with entrepreneurs in building successful, sustainable and scalable global businesses.

In his earlier role, Chetan was CEO of a large Dubai-based Single Family Office. At the SFO, Chetan build an alternate investment portfolio of venture/startups. He created a global deal sourcing network and led investments in 60+ startups across India (Smiles.ai, LenDenClub, ChargeZone, Waterfield advisors, Sharechat, Sourcewiz, Rapidbox, Cogos, etc), Israel (eToro, Immunai, Antidote, H2Pro, Arbe robotics, Binah.ai, Goarc, etc), GCC (Verofax, Fenix, Altibbi) and the US (Rho banking, Shef, Capsule, Daily Harvest, SpaceX, etc).

About the company

AUM Ventures is an early and pre-growth stage venture capital fund empowering innovative tech/tech-enabled and consumer focused Indian entrepreneurs. AUM Ventures bridges India with global markets and acts as a platform for Indians looking to take their ideas to the global stage. It also works closely with ambitious Indian entrepreneurs, building a collaborative platform to bring together investors and entrepreneurs to unlock synergies and growth through proactive engagement.



Mr Mohammed Sutarwala

Managing Director

emQube LLC

✉ mohammed@emqube.com

☎ +971 507155418



Mohammed Sutarwala is an engineering post-graduate from the University of Texas in Austin and founder of several companies in IT Infra, Software Development, IT Training, Web Multimedia, and Digital Marketing. Over an entrepreneurial span of 35 years he has nurtured people in India, UAE, UK, and Switzerland. Most recent is the Learning Network, a social enterprise to promote life-long learning.

About the Company

emQube is a bespoke software development company in Dubai since 2003. It develops customized business applications for a diverse range of sectors including insurance, automobile, FMCG, and government. Its flagship product CAFM Pro is designed to help FM teams for breakdown and preventive asset maintenance. Our digital marketing business helps SMEs to grow through content marketing and website presence. The company is looking for young entrepreneurs in KSA to expand its software operations.



Dr Mustafa Taher

Director

Henwood Trading LLC

✉ **henwoodtrading@gmail.com**

☎ **+971 504621294**

Mustafa is the Founder Director of Henwood Trading LLC since 2000. He is also partner of Green Clover LLC, Al Nimer Sanitary LLC, Najmat Saif Trading LLC. Mustafa is a proud member of Sharjah Chamber of Commerce; Building Materials Group, Dubai Chamber of Commerce; Indian Business & Professional Council IBPC; Indo UAE Skills Forum. Mustafa completed his Doctorate of Business Administration from Ashwood University and B.Com & MBA from Mumbai University.

Major awards includes UAE , Best Bathroom Supplier 2021 & Award for Excellence in Business Practices 2021 and Qadat al Tagheer Award for Outstanding Business award , UAE India – Economic Forum. Dubai Chamber Award for Global Trusted e-Network Partner

About the Company

Henwood Trading is an award-winning trading company supplying complete bathroom and plumbing solutions to customers across the Middle East and Africa. We find out more about this leader of its industry as it celebrates success at the UAE Business Awards 2021.

Serving the Middle East and Africa, Henwood Sanitary & Hardware Trading provides comprehensive and high-quality bathing and plumbing solutions to customers seeking their dream bathroom. Marrying superior products with elite service and support, Henwood is trusted across its markets to deliver complete bathrooms efficiently, expertly, and with a meticulous eye to detail.



Ms Reshmi Raj

Managing Director

Infoquest

✉ **rr@infoquestme.com**

☎ **+971 559487464**



A software engineer running own technology firm for the past 13 years. Have been on the technology side working with various large companies from around the world for more than 2 decades. Started Infoquest to cater to the retail business in UAE. Have been their technology partners for all these years.

About the company

Infoquest is a retail technology solution provider and having more than 2500 retail stores under their umbrella. They take care of all their technology and ELV requirements. We are the authorised distributor for Johnson controls Sensormatic and Shopper trak solution for UAE. We also deal with other major brands from across the world. We cater to cctv brands from all over the world. We specialise in retail analytics solutions and are distributors for major brands from the USA. We deal with digital video call solutions for e-commerce and also RFID. We deal with all the major retailers in UAE and have been their technology providers since many years. Our office is based in Dubai.



Mr Sunil

Chief Executive Officer

Infoquest

✉ sv@infoquestme.com



Experience entrepreneur, CEO and Executive Director with a demonstrated history of business development, client management, Relationships, and networking with overall industry experience of over 25 years. Skilled in developing new businesses, tapping new technology products, sales and marketing, capital raising, project financing, M&A, Corporate Debt Restructuring and settlements. Graduated from Jamnalal Bajaj Institute of Management Studies, Mumbai

About the Company

Infoquest is a retail technology solution provider and having more than 2500 retail stores under their umbrella. They take care of all their technology and ELV requirements. We are the authorised distributor for Johnson controls Sensormatic and Shopper trak solution for UAE. We also deal with other major brands from across the world. We cater to cctv brands from all over the world. We specialise in retail analytics solutions and are distributors for major brands from the USA. We deal with digital video call solutions for e-commerce and RFID. We deal with all the major retailers in UAE and have been their technology providers since many years. Our office is based in Dubai.



Mr Hashim

General Manager - Saudi Operations

Infoquest

✉ hashim@infoquestme.com



Hashim has Graduated in Agricultural Engineering from Kerala Agricultural University and Postgraduation in Management from Cochin University. Worked with Government of Kerala in Vegetable & Fruit Promotion Council Kerala as Director (Projects) and various other positions for more than 20 years. Formulated and implemented various development projects of Gol and GoK in Kerala state. 2nd phase of my career in UAE and KSA. Started Jewellery business and automobile servicing centres in UAE and initiating trading business in KSA. Planning to become distributor of some major technology brands in Saudi and working closely with suppliers and end users to grow the business.

About the Company

Infoquest is a retail technology solution provider and having more than 2500 retail stores under their umbrella. They take care of all their technology and ELV requirements. We are the authorised distributor for Johnson controls Sensormatic and Shopper trak solution for UAE. We also deal with other major brands from across the world. We cater to cctv brands from all over the world. We specialise in retail analytics solutions and are distributors for major brands from the USA. We deal with digital video call solutions for e-commerce and also RFID. We deal with all the major retailers in UAE and have been their technology providers since many years. Our office is based in Dubai.



Mr Deepak Kumar

Managing Director

Inventa Digital Technologies LLC

✉ deepak@inventamea.com

☎ **+971 503002107**



Consultant with 20+ experience in Enterprise Networking & Security's solution designing out of which over 13 years of experience in UAE for handling large scale Retail, Hospitality, healthcare, Banking and Government clients. Strong technology and product development expertise. Build strategic business relationships and partnerships. Sales/Presales leader with excellent interpersonal, communication and team-building skills.

About the Company

Inventa assist companies in developing reliable IT Solutions viz Solutions for IT Infrastructure; Digital Marketing, B2B lead generations ; Software and mobile apps developments. In the UAE, Inventa is a well-known system integrator started by experienced IT professionals in 2018z Our strategy for doing business is centered on developing long-lasting bonds that promote success through mutual gain. Inventa was founded with the goal of being a pioneer in the creation and application of reliable IT infrastructure designs and skillful business solutions.



Mr Vishal Kumar

President & Regional Head (APAC, MEA and India)

ITC Infotech

✉ Vishal.Kumar@itcinfotech.com

☎ **+971 527408888**

Vishal started his career at ITC Infotech in January of 2003 as Vice President for Business Development, in Europe while being based out of the UK. He moved to Dubai in 2013 to manage the entire business operations of ITC Infotech across APAC, India, Middle East & Africa as President & Regional Head.

Prior to joining ITC, Vishal held leadership positions at global organisations like PSI Data Systems & HCL Hewlett Packard. He has also had entrepreneurial stints of incepting companies at a time when the industry itself was in its absolute infancy. With over 30 years of experience, Vishal has managed large global teams across a diverse set of industries and geographies. Vishal graduated with a bachelor's degree in Electronics & Communications Engineering from Delhi College of Engineering in 1993.

About the Company

ITC Infotech is a wholly owned subsidiary of ITC Limited, one of India's most admired companies. ITC Infotech is a global technology solution and services leader, providing business-friendly solutions, that enable future readiness for clients. We seamlessly bring together digital expertise, strong industry specific alliances and deep domain expertise from ITC Group businesses. Our solutions and services are focused on Banking & Financial Services, Healthcare, Manufacturing, Consumer Goods, Travel and Hospitality.



Mr Anup Ochani

Vice President & Regional Head, Middle East

ITC Infotech

✉ anup.ochani@itcinfotech.com

☎ **+971 529915999**

Anup Ochani is currently responsible for ITC Infotech's Middle East Operations. Anup has been with ITC Infotech for over 15 years and has successfully executed multiple leadership roles in the organization across geographies working for marquee customers globally.

Prior to joining ITC, Anup held delivery & consulting leadership positions at global organizations like Accenture & IIS Infotech. With over 25 years of experience across sales, consulting & technology, Anup has a proven track record of successfully launching & scaling profitable business practices. Anup graduated with a bachelor's degree in Computer Science from Mumbai University in 1997.

About the Company

ITC Infotech is a wholly owned subsidiary of ITC Limited, one of India's most admired companies. ITC Infotech is a global technology solution and services leader, providing business-friendly solutions, that enable future readiness for clients. We seamlessly bring together digital expertise, strong industry specific alliances and deep domain expertise from ITC Group businesses. Our solutions and services are focused on Banking & Financial Services, Healthcare, Manufacturing, Consumer Goods, Travel and Hospitality.



Mr Mohammed Kasim Kheruwala

General Manager

Kher Legal Consultancy FZE LLC

✉ **kherlegal@gmail.com**

☎ **+971 553293031**

Mohammed Kasim Kheruwala is General Manager at Kher Legal Consultancy FZE LLC at Ajman Media City Free Zone, Ajman. In the past, he has worked with Galadari Advocates and Legal Consultants -Dubai as Legal Associate and Crowe MAK Business Consulting – Dubai, UAE as Counsel. His diverse flair for lectures has led him to deliver talk on VAT at ‘Dubai Women’s College’ campus, under the most prestigious institute - Higher Colleges of Technology, UAE. He has been a member of the Bar Council of India (Delhi), International Bar Association (UK) and Indian Business & Professional Council (Dubai).

About the Company

Kher Legal Consultancy has a reputation for providing exceptional legal consulting services. It is renowned for its commitment to excellence and ability to find best solutions to the most complex legal issues of clients, which clients value and recognise. It has extensive expertise in contractual drafting, new venture start-ups, regulatory compliances, commercial, healthcare, hospitality, insurance and real estate matters, IPRs and Employment issues, Family Business Management including Shariah compliances. The clients include local and international businesses, corporations, investors and developers. In litigation, clients are efficiently served in best association with well-known Emirati Lawyers and Law-firms.



Mr Raman Lakshmanan

Senior Partner

MCA Management Consultants

✉ lakshmanan.r@mcagulf.com

☎ **+971 506298363**

Lakshmanan is a Senior Partner at MCA and has over 28 years of experience. A proven results-oriented leader with holistic experience in Financial Services, Real Estate, Hospitality, Manufacturing and Consulting sectors. He has held a number of “C” Level roles across Public listed and Private companies and Board level roles for Not for Profit entities. He is a qualified Chartered Accountant, Cost & Management Accountant, Company Secretary and Post Graduate in Commerce from India and completed the Global CEO program by Wharton – USA, IESE – Spain and CEIBS – China. Lakshmanan’s expertise at Corporate level is in formulating and implementing strategy and business plans, building a strong brand, developing and nurturing relationships with relevant stakeholders and establishing corporate governance framework. Lakshmanan’s expertise in Professional Consulting is advising on strategy, buying, selling, financing and establishing businesses. Lakshmanan has worked across Bahrain, India, Oman and UAE.

About the company

MCA was established in the year 2009 and today ranks amongst the reputed professional services firms providing multi-disciplinary services in Audit, Assurance, Taxation, Corporate Services, Corporate Finance, Strategy, Accounting/CFO Services, Transformative Technologies and Asset Management Solutions. MCA is headquartered in Dubai and operates across Abu Dhabi, Sharjah, Bahrain, Oman, Qatar and Saudi Arabia.



Ms Parul Mahajan

Head Advocacy - Government & International Relations

National Skill Development Corporation

✉ parul.mahajan@nsdcindia.org

☎ **+91 9560121981**

Parul Mahajan has worked closely with several Ministries on various social projects and with Ambassadors on promoting International Relations. She also has her Television Show called 'Jai Hind with Parul Mahajan' which aired on India News and OTT Platforms like Zee5. Presently Ms Parul Mahajan is heading the Advocacy Division of NSDC for all Government & International Relations.

About the company

National Skill Development Corporation (NSDC) is a Public Private Partnership under the aegis of Ministry of Skill Development and Entrepreneurship Government of India. NSDC aims to promote skill development by catalyzing creation of large, quality and for-profit vocational institutions. Further, the organisation provides funding to build scalable and profitable vocational training initiatives. Its mandate is also to enable support system which focuses on quality assurance, information systems and train the trainer academies either directly or through partnerships. NSDC acts as a catalyst in skill development by providing funding to enterprises, companies and organizations that provide skill training. It also develops appropriate models to enhance, support and coordinate private sector initiatives. The differentiated focus on 37 sectors under NSDC's purview and its understanding of their viability will make every sector attractive to private investment.



Mr Shabir Momin

Managing Director

NewMedia Holding Pte Ltd

✉ shabir@shabirmomin.com

☎ **+91 98113 14100**

Shabir Momin started working at a very early age and became the youngest CTO at the age of 21, he has been awarded “Life Time Achievement Award” by Asia's Best Employer Brand Awards in Singapore. He has also been awarded Business Leader of the year, 20th Global Edition. Indian Achievers' forum, India's Most Coveted forum, awarded him Indian Achievers award for "Business Leadership" in recognition of his outstanding professional achievement & contribution in nation building. He has also been awarded Inspirational leaders of Asia 2022 for his exemplary achievements & immense contribution to the growth of his respective organisation & industry. World Leadership Congress awarded him Digital Person of the year at Odisha leadership awards (digital). He has been awarded Trendsetter CIO award 2022 at 3rd Elets National conclave, for his exemplary contribution & innovative strategies that helped organisations in maintaining continuity amid uncertain times. He was awarded an NRI Achievers award & got featured in the HighFlyers 50book.

About the Company

New Media Holding is a Full Lifecycle Media Network and leading global media and technology powerhouse specializing in brand creation, digital rights management, Merchandising etc.,



Mr Rupesh Paterical

Technical Account Manager

Nexus Group

✉ rupesh.paterical@nexusgroup.com ; p.rupesh@gmail.com

☎ **+971 525009967 / +971 552618811**

Vinit has a Bachelor of Engineering (Electronics & Telecommunication). 14+ years of hands-on experience in business development in the field of Energy efficient solutions/services, IIOT. Travelled for business opportunities across PAN India, Middle East & Africa

About the Company

Nexus Group is an innovative identity management company and focussed on securing society by enabling trusted identities. The company has been consistently positioned in the leaders quadrant by Gartner and one among the top PKI companies in the world. The company has many great customers including Airbus, BMW, Vodafone, TATA group, Mobily and many others. Nexus has almost 300 employees across Europe and India and has a vast global partner network.



Mr Advait Thakur

Subject Expert

IoT, AI, Data- Middle East & Africa

Orange

✉ thakuradvait@yahoo.co.in

☎ +971 547920212

Advait Thakur has been a continuous contributor and speaker to many Panellists session, World Urban Forum CIO Magazine, ITP Publications, Logistics Middle East and many more. Apart from this, he is visiting faculty to many B-schools and mentor to multiple startups.

Advait is a blend of business and technology with extensive experience in wide business verticals in Europe and MEA region. In his career, he has advised senior management in leading enterprises and strategic government projects for their technological roadmaps to define nationwide Data, AI & Innovation strategies.



Mr Baldeep Singh

Founder & CEO

Revent

✉ baldeep@revent.store

☎ +971 529334922



Baldeep has over 14+ years of corporate professional experience in leadership positions spanning startups and MNCs. His last full-time role was with Noon.com where in the capacity of Senior Vice President he was responsible to build Re-commerce business from scratch. He built that taking it to a level of \$30 mn business for 3 major markets (UAE, KSA and Egypt) in over 3 years. He has worked with brands like Walmart, Rocket Internet, Caterpillar and Snapdeal. He has done his MBA from Indian Institute of Management, Calcutta [2008].

About the Company

Revent is a B2C marketplace for used electronics devices. We are on a mission to give the latest devices access to the masses and rehome millions of devices which would otherwise be lying in drawers or making their way to landfills.



Mr Sunil Kumar Khandelwal

Co-founder and Managing Director

SAM Corporate LLC

✉ sunilkumar@samcorporate.com

☎ **+971 555023050**



Finance to the heart and Analytics to the brain. IITian financial expert covering CPM and Risk Management. Practitioner, consultant, trainer, and writer. Pre-sales, sales-support, and implementation expertise in Finance and Risk Management including CPM, Budgeting, Consolidation, ALM, MR, CR, Basel, ICAAP, Trade Finance, Structured Products and Islamic Banking. Co-author of & Financial Risk Management for Islamic Banking and Finance and contributing author of & Euromoney Encyclopedia of Islamic Finance & Co-Regional Director of Global Association of Risk Professionals (GARP) Dubai. Specialties: Pre-sales, sales-support, consulting, and implementation expertise in CPM Solutions, ALM, MR, CR, Basel, Structure Products, Trade Finance, Islamic Banking, ICAAP, Regulatory Reporting, and Central Bank Risk and Reporting Solutions.

About the company

SAM Corporate is the Global FinTech experts providing fully optimized top of Gartner and Chartis ranking solutions for Complex Consolidations, Driver based Budgeting, Long Range Planning, Rolling Forecast, IFRS9, IFRS16, IFRS17, ALM, Treasury, Liquidity Risk, Regulatory Reporting, Financial MIS and Financial Accelerators.



Ms Anjali Unnikrishnan

Business Development Manager

SAM Corporate LLC

✉ anjaliunnikrishnan@samcorporate.com

☎ **+971 547138636**

Alumni of the Mahatma Gandhi University, Kerala with an MBA degree specialised in Marketing and HR. I have been with SAM Corporate for 2 years leading the marketing and sales effort with a focus on Corporate Performance Management solutions for large organizations and regulatory solutions for the insurance industry. I am currently leading the Direct Sales operations of SAM Corporate in the Middle East and Africa region.

About the Company

SAM Corporate is the Global FinTech experts providing fully optimized top of Gartner and Chartis ranking solutions for Complex Consolidations, Driver based Budgeting, Long Range Planning, Rolling Forecast, IFRS9, IFRS16, IFRS17, ALM, Treasury, Liquidity Risk, Regulatory Reporting, Financial MIS and Financial Accelerators.



Ms Jean Fideli Jastillana

Partner Manager

SAM Corporate LLC

✉ jeanfideli@samcorporate.com

☎ **+971 523864572**



Have worked with various international organizations based in the Philippines, Malaysia, Singapore and the UAE over the past 14 years. Have been working with SAM Corporate for the last 5 years as a Business Development Manager in-charge of Business Development and Account Management. Currently moved and promoted in the indirect channel as Partner Manager, who will manage all resellers of SAM in the GCC and Africa.

About the Company

SAM Corporate is the Global FinTech experts providing fully optimized top of Gartner and Chartis ranking solutions for Complex Consolidations, Driver based Budgeting, Long Range Planning, Rolling Forecast, IFRS9, IFRS16, IFRS17, ALM, Treasury, Liquidity Risk, Regulatory Reporting, Financial MIS and Financial Accelerators.



Mr Haninder Pal Singh

Co-Founder

Strategy Connect

✉ haninder@strategyconnect.co

☎ +971 527344538

Haninder P. Singh is a seasoned entrepreneur and builder. He started his career with Booz & Company, advising Fortune 100 enterprises and Governments. He moved to the Middle East in 2014 to manage a high-growth e-commerce venture, leading its strategy and analytics function, raising a \$10m bridge loan, and managing 30+ due diligence. He further managed the winding down of the venture in 2016, which had raised \$100m+ venture capital since its inception. After personally experiencing a shortage of talent in strategy and management in the Middle East, Haninder decided to build Strategy Connect.

About the Company

StrategyConnect is one of the largest networks of independent management consultants and industry experts in the Middle East. Our platform operates and services GCC's public sector, private sector, and consulting firms by providing on-demand strategy and operations talent for short-term project requirements. Thus far, StrategyConnect has aggregated 5,000+ curated consultants & industry experts who have worked with 200+ organizations and government entities



Mr Shubham Yadav

Co-Founder

Strategy Connect

✉ shubham@strategyconnect.co

☎ +971 552690082



Shubham has MBA from Duke University's Fuqua School of business. Shubham has more than 14 years of experience in Strategy & Operation working at Rocket Internet and MarkaVIP where he focused on leading the Middle East operations and business expansion across GCC. Before his MBA Shubham started his career at Siemens as a project manager in their Energy Division. Shubham is solution-oriented, comfortable with unstructured environments, and takes an iterative approach to problem-solving.

About the company

StrategyConnect is one of the largest networks of independent management consultants and industry experts in the Middle East. Our platform operates and services GCC's public sector, private sector, and consulting firms by providing on-demand strategy and operations talent for short-term project requirements. Thus far, StrategyConnect has aggregated 5,000+ curated consultants & industry experts who have worked with 200+ organizations and government entities



Mr Ram Ramachandran

Senior Vice President & Head, Middle East & Africa

Tech Mahindra

✉ ram.ramachandran@techmahindra.com

☎ +971 555496067



Ram is the Head & Senior Vice President for MEA region at Tech Mahindra. He is responsible for running the telecom and enterprise businesses in MEA and is also a part of Tech Mahindra's Leadership Council. He has been recognized by Forbes as one of the "Top 100 Global-Local Executives in the Middle East" and has been featured in Forbes "Top 50 Indian Executives in the Arab World" list. He has over 24 years of experience driving consulting and value-driven sales across Middle East, APAC and United States. In addition, he has been a spokesperson and representative of Tech Mahindra at various forums and events, including regional chapters of the World Economic Forum and is a member of the Federation of Indian Chambers of Commerce & Industry (FICCI) – Arab Regional Council.

About the Company

Tech Mahindra offers innovative and customer-centric digital experiences, enabling enterprises, associates and the society to Rise. We are a USD 6 billion organization with 163,000+ professionals across 90 countries helping 1279 global customers, including Fortune 500 companies. We are focused on leveraging next-generation technologies including 5G, Blockchain, Metaverse, Quantum Computing, Cybersecurity, Artificial Intelligence, and more, to enable end-to-end digital transformation for global customers. Tech Mahindra is the only Indian company in the world to receive the HRH The Prince of Wales' Terra Carta Seal for its commitment to creating a sustainable future.

We are the fastest growing brand in 'brand strength' and amongst the top 7 IT brands globally. With the NXT.NOWTM framework, Tech Mahindra aims to enhance 'Human Centric Experience' for our ecosystem and drive collaborative disruption with synergies arising from a robust portfolio of companies. Tech Mahindra aims at delivering tomorrow's experiences today and believes that the 'Future is Now'. We are part of the Mahindra Group, founded in 1945, one of the largest and most admired multinational federation of companies with 260,000 employees in over 100 countries. It enjoys a leadership position in farm equipment, utility vehicles, information technology and financial services in India and is the world's largest tractor company by volume. It has a strong presence in renewable energy, agriculture, logistics, hospitality and real estate. The Mahindra Group has a clear focus on leading ESG globally, enabling rural prosperity and enhancing urban living, with a goal to drive positive change in the lives of communities and stakeholders to enable them to Rise.



Mr Abhay Tipnis

AVP and SAP Practice Head, Middle East & Africa

Tech Mahindra

✉ abhay.tipnis@techmahindra.com

☎ +971 545535757

Abhay brings 36 + years of multi-industry and multi-national experience. He has diverse career graph with rich experience in Strategy Planning, Business Development and Technology Consulting. Abhay has an exposure and in depth understanding of MEA region for over 2 decades. As SAP practice head Abhay is responsible for telecom and enterprise businesses in MEA.

About the Company

Tech Mahindra offers innovative and customer-centric digital experiences, enabling enterprises, associates and the society to Rise. We are a USD 6 billion organization with 163,000+ professionals across 90 countries helping 1279 global customers, including Fortune 500 companies. We are focused on leveraging next-generation technologies including 5G, Blockchain, Metaverse, Quantum Computing, Cybersecurity, Artificial Intelligence, and more, to enable end-to-end digital transformation for global customers. Tech Mahindra is the only Indian company in the world to receive the HRH The Prince of Wales' Terra Carta Seal for its commitment to creating a sustainable future.

We are the fastest growing brand in 'brand strength' and amongst the top 7 IT brands globally. With the NXT.NOWTM framework, Tech Mahindra aims to enhance 'Human Centric Experience' for our ecosystem and drive collaborative disruption with synergies arising from a robust portfolio of companies. Tech Mahindra aims at delivering tomorrow's experiences today and believes that the 'Future is Now'. We are part of the Mahindra Group, founded in 1945, one of the largest and most admired multinational federation of companies with 260,000 employees in over 100 countries. It enjoys a leadership position in farm equipment, utility vehicles, information technology and financial services in India and is the world's largest tractor company by volume. It has a strong presence in renewable energy, agriculture, logistics, hospitality and real estate. The Mahindra Group has a clear focus on leading ESG globally, enabling rural prosperity and enhancing urban living, with a goal to drive positive change in the lives of communities and stakeholders to enable them to Rise.



Mr Ravichander Sethu Rao

Founding Partner & CEO

Turbostart MEA

✉ Ravirao@turbostart.co

☎ +971 555585100



An Advertising professional with 35+ years of experience in MarCom and Media Management. Held several leadership roles in the MENA region and South Asia, until recently the CEO for GroupM MENA based in Dubai, UAE. He has now launched Turbostart Middle East & Africa in Dubai, an Accelerator from India to support and grow start-ups in this region.

A Dubai veteran of 20 years, Ravi mounted his in-depth knowledge of local markets and enthusiasm for harnessing new data & technology. That has made him a master of media management and business development with an elite portfolio experience of top international brands such as PIF, Unilever, P&G, Mars, PepsiCo & Dubai Holding.

- Ex Board Member of the Saudi TV Meter committee
- Ex Member of the Cross Media Planning Media Committee of the ABG (Advertisers Business Group) Dubai
- Former Chairman of MRUC (Media Research Users Council), India.

About the Company

Turbostart is a successful Accelerator from Bengaluru, India and now opened up their Middle East & Africa entity in Dubai. After 3 Years, 2 SPVs and 30 Startups, we've underlined the fact that there are certain essential factors startups need to address to succeed consistent strategic support to enable product focus, along with a strong and dedicated network that can facilitate both customer connects as well as fundraise.

By 2025, Turbostart will have created 3 new regional ecosystems stretching across MEA, Singapore and the US, in addition to India. These organisations will be aided by our 5 Centres of Excellence which provides strategic and dedicated services for startups that require support. Turbostart's portfolio aims to span over approximately 200 Startups, across multiple geographies, sectors and stages. Technology combined with network will propel growth and create value for all stakeholders.



Mr Sathish Jeyakumar

Founder & CEO

Veehive Tech

✉ sathish@veehive.ai

☎ +971 502753576



As an Inventor and Innovator with a background in entrepreneurship, intrapreneurship, and product development using emerging technologies, I am skilled in delivering Innovation within a large-scale enterprise. With a focus on digital transformation, innovation leadership, thought leadership, research and development, rapid prototyping, design thinking, and agile working methods, I am constantly seeking new and innovative ways to solve problems and create positive change. Currently, as an entrepreneur, designing, building and scaling Veehive.ai

About the Company

Veehive is a B2B platform for customer engagement, retention & collaboration powered by short-form video-based micro-communities. We offer a no-code plugin for your app, a native mobile app and a web app covering all choices of Business needs. The foundation of Veehive is based on Web 3.0 principles.



Mr Rizwan Nuruddin Adatia

Chairman

Vission Exports FZC

✉ rizwan@cogefgroup.com

☎ **+971 551519651**



Rizwan Adatia, Chairman, COGEF Group is an entrepreneur and a visionary who embarked on a journey from Gujarat, India to Maputo, Mozambique in the year 1986. Starting with humble beginnings Rizwan established a network of businesses across 10 African nations. His tenacity and commitment enabled his 5 companies to continue to deliver high quality products, while working under an ethical framework, that improved economy, offered employment and reliable source of food supplies at affordable prices.

Rizwan led the Group to focus on improving consumer experience and enrich human life which was based on his vision to development of robust community ecosystems. Rizwan extends his philanthropy and community engagement through RAF Global.

About the Company

Incorporated in 2007, Vision Exports FZC is a rapidly developing trading network that aspires to establish long lasting relationships between buyers and suppliers worldwide. The company's head office is based in Dubai, United Arab Emirates, with branch offices in Yiwu, China as well as Nairobi, Kenya. Having initially focused entirely on fulfilling customer requirements in the Eastern African region, Vision Exports FZC has now mastered the craft of cross trade with multiple warehousing facilities globally and enhanced its capacity to meet requirements in any part of the world.



Mr C S Raghavan

Mission Manager and Chief Representative - Gulf

Confederation of Indian Industry, Dubai

✉ ciiuae@cii.in

☎ **+971 502979839**

Raghavan is currently the Chief Representative - Gulf at Confederation of Indian Industry (CII) and based at Dubai, UAE. Prior to assuming his role as Chief Representative of CII, Mr Raghavan has been Deputy Director of Confederation of Indian Industry (CII) at New Delhi ; Secretary General, Indian Business Council, IBC (now IBPC) at Dubai ; Centre Director, India Knowledge Centre (IKC) ; Center Head – U.A.E, Institute of Chartered Financial Analysts of India (ICFAI) ; Executive Director, Indian Business Leaders Forum, IBLF (now BLF) – UAE ; Head of Education – BD, INDIA at Association of Chartered Certified Accountants (ACCA), U.K.

Mr Raghavan has over 30 years work experience - ranging from Manufacturing to Non-Profit Institution Management and Higher Education Business.

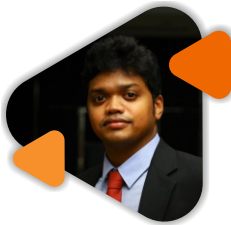
He was instrumental in the setting up of the first Indian Business Council, IBC (now IBPC) in Dubai way back in 1998 followed by IBCs in other Emirates - Sharjah & Fujairah. He has also helped the Indian Community in other GCC Countries – Qatar and Kuwait to set-up similar Councils. Mr Raghavan also served on the Board of Bahrain – India Society (BIS) as an Honorary Member as well.

About the Company

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering Industry, Government and civil society, through advisory and consultative processes.

CII is a non-government, not-for-profit, industry-led and industry-managed organization, with around 9000 members from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 300,000 enterprises from 286 national and regional sectoral industry bodies.

For more than 125 years, CII has been engaged in shaping India's development journey and works proactively on transforming Indian Industry's engagement in national development. CII charts change by working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for industry through a range of specialized services and strategic global linkages. It also provides a platform for consensus-building and networking on key issues.



Mr Hariharan T

Mission Manager and Executive Officer

Confederation of Indian Industry, India

✉ hariharan.tp@cii.in

☎ +91 97887 90347



Hariharan is currently working with CII Centre of Excellence for Innovation, Entrepreneurship & Startups. He is responsible for Corporate Connect initiatives, Market access, International corporation, and Business Networking for Startups and Corporates. He is closely working with the ecosystem partners like Government, Corporates, Incubators/Accelerators. Hariharan has been with Confederation of Indian Industry for over 10 years and has successfully executed projects in Agri Food Processing; Dairy Technology and Emerging Technologies. Also has a proven track record of successfully implementing Bilateral meetings; Government Liaison; Global Summits and Business Networking Meets. Hariharan graduated with a Bachelor of Technology from Tamil Nadu Agricultural University.

About the Company

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering Industry, Government and civil society, through advisory and consultative processes.

CII is a non-government, not-for-profit, industry-led and industry-managed organization, with around 9000 members from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 300,000 enterprises from 286 national and regional sectoral industry bodies.

For more than 125 years, CII has been engaged in shaping India's development journey and works proactively on transforming Indian Industry's engagement in national development. CII charts change by working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for industry through a range of specialized services and strategic global linkages. It also provides a platform for consensus-building and networking on key issues.



Documentation Partners' Profile





MCA was established in the year 2009 and today ranks amongst the reputed professional services firms providing multi-disciplinary services in Audit, Assurance, Taxation, Corporate Services, Corporate Finance, Strategy, Accounting/CFO Services, Transformative Technologies and Asset Management Solutions. MCA is headquartered in Dubai and operates across Abu Dhabi, Sharjah, Bahrain, Oman, Qatar and Saudi Arabia.

For more detail, please contact

Mr Raman Lakshmanan

Senior Partner

MCA Management Consultants



lakshmanan.r@mcagulf.com



+971 506298363

Documentation Partner



TURBO START

India | MEA | Singapore | USA

Turbostart is a successful Accelerator from Bengaluru, India and now opened up their Middle East & Africa entity in Dubai. After 3 Years, 2 SPVs and 30 Startups, we've underlined the fact that there are certain essential factors startups need to address to succeed consistent strategic support to enable product focus, along with a strong and dedicated network that can facilitate both customer connects as well as fundraise.

By 2025, Turbostart will have created 3 new regional ecosystems stretching across MEA, Singapore and the US, in addition to India. These organisations will be aided by our 5 Centres of Excellence which provides strategic and dedicated services for startups that require support. Turbostart's portfolio aims to span over approximately 200 Startups, across multiple geographies, sectors and stages. Technology combined with network will propel growth and create value for all stakeholders.

For more detail, please contact

Mr Ravichander Sethu Rao

Founding Partner & CEO

Turbostart MEA

✉ Ravirao@turbostart.co

📞 **+971 555585100**

Documentation Partner



AUM Ventures is an early and pre-growth stage venture capital fund empowering innovative tech/tech-enabled and consumer focused Indian entrepreneurs. AUM Ventures bridges India with global markets and acts as a platform for Indians looking to take their ideas to the global stage. It also works closely with ambitious Indian entrepreneurs, building a collaborative platform to bring together investors and entrepreneurs to unlock synergies and growth through proactive engagement.

For more detail, please contact

Mr Chetan Mehta

Founding Partner

AUM Ventures



Chetan.mehta@aumvc.com



+971 561761953

Notes





Confederation of Indian Industry

The Mantosh Sondhi Centre

23, Institutional Area, Lodi Road, New Delhi 110 003 (India)

T: 91 11 45771000 / 24629994-7, F: 91 11 24626149, E: info@cii.in ■ W: www.cii.in

Follow us on :



facebook.com/followcii



twitter.com/followcii



www.mycii.in

Reach us via our Helpline Number : 1800 103 1244 (Toll Free)